



**MEMBERSHIP MEETING  
REALTOR® Event Center  
Lowell, Arkansas  
February 1, 2018  
12:00 noon**

1. Call to Order 12:01 Jonathan Moore
2. Invocation and Pledge of Allegiance Jerry Danehower
3. Motion and second to approve November minutes. Motion passes.
4. Introduction of new REALTORS® and guests in attendance Ron Stinchcomb introduced several new members
5. Our guest speakers were Gary Isom and Andrea Alford with the Arkansas Real Estate Commission
  - Commissioner Doyle Yates has been confirmed for another 3-year term. Advertising - Top of agenda 2018 giving clarity and guidance coming. as to what is expected and identification of Brokerage Firm working on manual. Teams concept is not a license term. Teams are not recognized by real estate commission. Principal Broker is responsible what happens at their firm, team of Sales people is not a good structure, Executive broker should be on the team. Talked about cases on Property Management, Homes Condition, Recommending Home Inspections, Surveys, Presentation of Offers, Present ALL Offers. Legislative: Education was put under AREC, Town Hall Meetings across the state. Post License Amendment: Shortened from 12 months to 6 months to do Post License education. Continuing Education: 2018 requirement is 7 hours total. 1 hour safety and 3 hours contracts & Forms. 3 hour a required topic, (Salespeople and Brokers will be taking different classes). Look for optional 3-hour course in Best Practices in Real Estate coming.
6. Broker meeting was a success with 99 Brokers signed up to attend. Commercial brokers stayed after to discuss MLS challenges for commercial members.
7. New Staff Members at NABOR: Ryan Taylor MLS, Ellen Otis Front Desk.
8. Committee Reports
  - ▣ ARPAC/Legislative, Doyle Yates Candidates interviews are coming up, it's important we talk about REALTOR® issues with each candidate. Donate to ARPAC, \$100+ Donors received pins.
  - ▣ Holiday Installation Banquet, Barbara Powers: Coming Saturday December 8th
  - ▣ NWA REALTOR® Recognition Awards, Chance Schubert: Saturday February 10<sup>th</sup> @ Metroplex
  - ▣ Professional Development, David Bolain (absent)
  - ▣ Scholarship, Lisa Darling Look for 2018 Applications coming soon. Deadline April 1st
  - ▣ Special Olympics, Dawn Yates
    - i. 2018 Goal \$50,000 Current \$3,603
    - ii. Upcoming Events: Winter Games at Jones Center, Polar Plunge, Shuffle Up and Deal.
    - iii. Offices should consider sponsoring individual athletes for World Games in Seattle in July.
    - iv. Live auctions 4 pies raised a total of \$765.
    - v. Split the Cash winner was Linda Hobkirk. (Donated back to Special Olympics)
9. New Business
10. Names drawn for Door Prizes
11. Affiliate Lunch winner Ana Hernandez with Arvest Rogers
12. \$200 Cash Drawing Mandy Moss Drawn. Not present
13. Adjourn 1:03