



**MEMBERSHIP MEETING  
REALTOR® Event Center  
Lowell, Arkansas  
March 1, 2018  
12:00 noon**

1. Call to Order Jennifer Welch 12:00
2. Invocation and Pledge of Allegiance, Terri Lynne McNaughton
3. Motion to approve the January minutes was seconded and passed.
4. Introduction of new REALTORS® and guests in attendance, Ron Stinchcomb.
5. Program
  - ▣ Greg Brown, NABOR Legal Counsel
    - i. How to avoid liability to clients and public. Talked about several cases, pre-printed forms should be used and fill in the blanks. Drafting additional verbiage is not a wise practice. Marketing a property stating it could generate specific income opens up your liability if it doesn't generate that level of income. Walking the boundaries and not having a new survey. Use caution in advertising and don't rely on information from sources you don't have control over.
6. President's Comments Congratulations to award recipients and thank you to Chance Shubert and his committee for their hard work. The rescheduling of the event resulted in a large donation of food to the Salvation Army. Laurence Yun is coming March 29 to give us economic update during a FREE lunch and learn event.
7. Committee Reports
  - ▣ ARPAC/Legislative, Ron Stinchcomb
    - i. Percentage of participation in ARPAC by each office was displayed onscreen during the report. Involvement and investments needed.
    - ii. NABOR received a plaque from the Arkansas REALTORS® Association for Most Dollars Raised in 2017.

- iii. Presented pins for those REALTORS® contributing \$100 or more.
- iv. We are interviewing candidates running for office. We MUST let our voices be heard on REALTOR®, Home Ownership and Private Property issues.

**📖** Holiday Installation Banquet, Barbara Powers

- i. Saturday December 8<sup>th</sup>

**📖** NWA REALTOR® Recognition Awards

- i. Chance Schubert and committee did great job.

**📖** Professional Development, David Bolain

- i. Broker and Salesperson CE classes to be offered March 20 and 21. Maurice Taylor will be instructor. Tuition is a \$25.00 donation to the member's choice of ARPAC or SOAR plus a non-perishable food item. Class will be held from 8:30-4:30
- ii. GRI Designation plaques presented by Ron Stinchcomb & David Bolain to Jean Gilbert, Wilma Verneti and Jennifer Welch.

**📖** Scholarship, Lisa Darling

- i. Application deadline is April 1<sup>st</sup>

**📖** Special Olympics, Chris May

- i. \$3560 raised during Awards Banquet
- ii. Shuffle Up and Deal has been canceled. Let's get Quizzical Trivia Night will be held in August.
- iii. Live Auctions Raised \$95
- iv. Split the Cash winner was Janet Braden.

8. New Business

9. Door Prizes

10. March Affiliate lunch drawing was won by Trey Hargus.

11. \$300 Cash Drawing Winner Kenneth Phillips was not present.

12. Adjourn