



**MEMBERSHIP MEETING
REALTOR® Event Center
Lowell, Arkansas
January 3, 2019
12:00 noon**

1. The meeting was called to order at 12:01 by President Jennifer Welch.
2. Invocation and Pledge of Allegiance was led by Jerry Danehower.
3. A motion and second were heard to approve the minutes of the November meeting. Motion passed.
4. Ron Stinchcomb introduced new members and guests, including the Mayor of Lowell and members of the Lowell City Council.
5. President Welch thanked the Banquet committee for their hard work on the Holiday Installation Banquet. She also announced the upcoming Governor's Conference on Homeownership on February 4-5 in Little Rock. Laurence Yun will be the guest speaker. She announced changes coming to our membership meetings. We are discontinuing door prizes this year in favor of a monthly silent auction featuring themed gift baskets donated by our affiliate members. Proceeds from the silent auctions go to Special Olympics.
6. Program
 - i. Sarah Sanders, Jon Pascoe, and Shawn Christian with Arvest Fraud and Securities Department shared information on how to prevent ourselves and clients being a victim of fraud related to real estate transactions.
7. Committee Reports
 - i. ARPAC Ron Stinchcomb. Ron is serving as ARPAC Chairman for both NABOR and ARA. \$100,000 goal for 2019. FEMA has suspended flood insurance, which will affect 40,000 real estate transactions during the government shutdown.
 - ii. Professional Development, Linda Hobkirk. Matthew Ferrara will be here on January 11th for two sessions. This program is provided to our REALTOR® members at no cost. Cost to attend for affiliates and non-members is \$25.00.
 - iii. SOAR, Chris May. February 9th is the Polar Plunge. Currently, we have 11 volunteers to plunge. 2019 themed gift baskets donated by affiliates for silent auction to replace door prizes. Progressive 100 game announced. Don McNaughton won \$62.00 in the Split the Cash drawing.
 - iv. AREC Commissioner, Doyle Yates. Doyle shared information about the AREC postcard mailout issues and reviewed the 2019 continuing education required topic which is three hours on advertising.
8. Members viewed a video message from Matthew Ferrara, encouraging them to attend on January 11.
9. New Business
10. \$100 cash drawing
11. Adjourn 12:47