



**MEMBERSHIP MEETING
REALTOR® Event Center
Lowell, Arkansas
April 4, 2019
12:00 noon**

1. The meeting was called to order by President Jennifer Welch at 12:05.
2. The Invocation and Pledge of Allegiance were led by Doyle Yates.
3. A motion was made and seconded to approve the March minutes. Motion carried.
4. Ron Stinchcomb introduced new members. Special guests were Springdale City Officials.
5. President Welch gave an update on the Region 9 Conference held in Wichita, KS. NAR economist Dr. Lawrence Yun spoke and stated the market looks good in our area due to low unemployment and new construction. This cycle is expected to continue for some time. Some economists have stated 2019 may be a flat year, but Dr. Yun states not in Northwest Arkansas. National growth is at 13%, Oklahoma City at over 20% and Northwest Arkansas at 63%.
6. Program
 - Best Selling Author, Speaker and Coach Michael J. Maher was the guest speaker via Zoom. Mr. Maher spoke of the importance of referrals and how to set yourself apart from others.
7. Committee Reports
 - NAR
 - Doyle Yates updated membership on the lawsuit that was filed against NAR and others. NAR feels the suit is frivolous for many reasons. He also spoke of HB 1924 bill calls for rollback of CE, move post license education back to 12 months and change license renewal to every 2 years. A motion was made and seconded to have the board write a letter to the State House of Representatives opposing the HB 1924. Motion carried.
 - ARPAC
 - Ron Stinchcomb reported we have raised \$70,663 to date with a goal of \$101,288. We have 33% participation with a goal of 50% participation. Slides showing the participation rate of large, medium and small agencies were shown. Agents were recognized for investing \$100 or more in ARPAC. The top 10% of produces event will be held on June 12 and the Loyal Pet Companion Photo Contest was discussed. There is a \$25 entry fee.

AWARDS

Chance Shubert reminded everyone the banquet is Saturday, April 6 and thanked the sponsors.

PROFESSIONAL DEVELOPMENT

Linda Hobkirk presented a plaque to Keith Dixon for completion of his GRI.

SCHOLARSHIP

Melanie Silvey informed members the 6 scholarship winners were chosen and will announced next month.

There were 47 applications.

SPECIAL OLYMPICS

The Progressive Board has \$500 and there was no winner. Next month the squares will be \$20. Split the cash was \$42 the winner is Kathy Pierce. This month's auction for the gift basket was won by Leisa Gebhart.

April 19 is Field Day and volunteers are needed. May 4 will be Family Game Day.

8. There was no new business discussed.
9. The free lunch for affiliates was won by Kyle Rogers.
10. Don McNaughton gave away 4 copies of the book 7 Levels of Communication.
11. There was no winner for the \$400 Cash Drawing so the pot will be \$500 next month.
12. The meeting was adjourned at 1:12.