



**MEMBERSHIP MEETING
REALTOR® Event Center
Lowell, Arkansas
November 14, 2019
12:00 noon**

1. President Welch called the meeting to order at 12:07.
2. The Invocation and Pledge of Allegiance was led by Jerry Danehower.
3. A motion was made and seconded to approve the October minutes. Motion carried.
4. Ron Stinchcomb introduced new REALTORS® and guests in attendance.
5. President's Comments
 - President Welch informed membership of the passing of Doug Lossing of Southwinds Real Estate and asked for a moment of silence.
 - President Welch informed membership the proposed Fayetteville City Ordinance limiting the size of driveways was defeated. She thanked Don McNaughton for leading the efforts and Doyle Yates for getting NAR to approve the grant for the Awareness Campaign so quickly. She also gave an update on the NAR convention she recently attended. The report on Region 9 was outstanding. President Welch introduced the new employees which were recently added to staff.
6. Program
 - Washington County Assessor, Russell Hill told membership the county wide assessment will be done in 2020. Mr. Hill explained how the assessments are calculated and the assessment cycle will be adjusted to every 3 years as the growth in the county has exceeded 20% over the last few years. This change is mandated by state law. The Homestead credit will be increased in 2020 to \$375.
7. Committee Reports
 - ARPAC Chair Ron Stinchcomb told membership we exceeded our goal of \$101,288 and had 44% participation. He encouraged members to invest in their business as participation should be 100% and he pointed to the help RPAC gave us in fighting and defeating the ordinance Fayetteville was trying to get passed. He also thanked Doyle Yates, Don McNaughton, President Welch and the Board for leading the fight against the ordinance.
 - Awards Chair Ashton Todd informed membership the banquet will be April 4, 2020 at Crystal Bridges and there will be additional awards presented this year. He also said the issue with not having enough food last year has been corrected.

- Holiday Banquet Chair Barbara Powers reminded members the party is just around the corner and tickets will be on sale until a week before the party. She also reminded members of the grand prize of \$3,000 to be drawn for and various over drawings and thanked the sponsors of the event.
 - Professional Development Chair Linda Hobkirk presented a plaque for graduating CRI to Brandy Estes. She also reminded members Sean Carpenter will be at NABOR on December 6 doing a presentation on generating referrals and getting more leads.
 - SOAR – Mike Warner urged membership to get involved and help raise money for the Polar Plunge on February 8, 2020. He informed members the goal for this year is to raise \$50,000. The split the cash winner of \$95 was Larry Arterbury.
 - NAR Report – Doyle Yates reported to membership that NAR passed the Clear Cooperation Policy which will eliminate the Coming Soon and pocket listing issues. NAR also extended period of time between taking the Code of Ethics class from 2 to 3 years.
8. The Affiliate lunch winner was Ginger Chenowith of Mary's Painting.
 9. There was no winner of \$1,100 Cash Drawing.
 10. President Welch said she honored to be the President this year and thanked the Board and Staff for all of their hard work.
 11. The meeting was adjourned at 1:16