



**MEMBERSHIP MEETING  
REALTOR® Event Center  
Lowell, Arkansas  
January 9, 2020 at 12:00 noon**

1. Jennifer Welch introduced 2020 President Don McNaughton who called the meeting to order at 12:05
2. Terri Lynn McNaughton gave the Invocation and Pledge of Allegiance.
3. There was a motion and a second to approve the November minutes. Motion Passed
4. President McNaughton introduced the NABOR Polar Bear and described the Backpack of educational items and tickets to Michael Maher to be auctioned off. He also explained that the Polar Bear needed a name and that there would be a contest online to name him.
5. Ron Stinchcomb auctioned off the backpack and Kristie Morrison was the winning bidder at \$275.00
6. Ron Stinchcomb introduced the new REALTORS® and guests in attendance
7. President's Comments:
  - a. President Don McNaughton explained that the meeting would be in a new format. The monthly board meeting has not changed in 30 years. The board members, Rhonda, Cindy and staff have committed to the effort to make everything better.
  - b. President Don McNaughton informed the members about the upcoming education opportunity of a CRS class with Debbie Yost. This is an awesome opportunity to save money on travel and lodging since you would normally need to travel to a CRS class.
  - c. We have partnered with Cornerstone Lending to bring in Michael Maher on March the 6<sup>th</sup> for a one-day event. Tickets will go on sale next week.
8. Program:
  - a. Lee Beshoner is the Branch Manager and a Water Resources Engineer for FTN Associates, Ltd. in Fayetteville. He is also serving as Past Chairman of the Arkansas Floodplain Management Association. He spoke to us about the importance of knowing what type of flood plain issue your property may have. He urged us to always talk about flood plains early and check what type of flood plain your property is in.
9. Committee Reports
  - a. ARPAC, Suzett Sparks:
    - i. Suzette informed that Ron Stinchcomb is the 2020 ARPAC Chair for the State of Arkansas and Jonathan Moore is the Vice Chair. Don McNaughton is the NABOR Vice Chair.
    - ii. NAR has 585 political coordinators. There are six in Arkansas and our board has three. Doyle Yates, Ron Stinchcomb, and Jonathan Moore
    - iii. Due to the phenomenal job that Ron Stinchcomb did last year our goal is \$112,691 this year and we are off to a great start.
    - iv. We are the REALTOR® Party. We are not Democrat or Republican, we are for private property rights. We have candidate interviews this year. We will have the PET photo contest.
    - v. We will have 4 photos in the Business Journal for ARPAC investors this year. All major investors were asked to come forward and take a photo.

- b. AWARDS, Ashton Todd:
    - i. Ashton asked everyone to raise their hand to if they were getting an award, were the broker of someone getting an award, a friend of someone getting an award, or an affiliate of someone getting an award. Almost every hand was up. April 4<sup>th</sup> is the date at Crystal Bridges.
  - c. HOLIDAY BANQUET, Barbara Powers:
    - i. The December Banquet was a huge success. The committee is starting meeting on January 20<sup>th</sup> and Barbara invited everyone interested in helping to get in touch with her.
  - d. PROFESSIONAL DEVELOPMENT, Rigo Gomez:
    - i. Rigo is so excited about the Professional Development committee. Their goal this year is to bring in information that is timely and relevant. Bring Highly Sought after, Top Notch national presenters.
    - ii. Mike Maher is coming in March and you probably have heard of his book *The Seven Levels of Communication*.
    - iii. We will have four CE classes this year one per quarter.
    - iv. Top agent panels.
    - v. The committee needs to know what we can do to help you to get better and to make more money.
  - e. SOAR, Jennifer Welch:
    - i. Split the cash was \$256 and the drawing was for \$128.00. The winner was Sara Marlow.
    - ii. Please go on the NABOR Facebook page and vote for the name of our Polar Bear we will cut those votes off next week. Everyone who submits a name will be in a drawing for a free registration for the ARA convention in Hot Springs in September.
    - iii. Jennifer reminded everyone about the Polar Plunge on February 8<sup>th</sup>. We have several plungers going but if you don't want to go freeze you can receive a Chicken Out Shirt for a minimum \$25 donation.
  - f. Nadine Yates REALTOR® Memorial Scholarship:
    - i. Amber Parrish asked that if you were interested in being on her committee please come to her meeting on Jan 17<sup>th</sup>.
  - g. Doyle Yates NAR Director:
    - i. Doyle explained that we interview candidates and try to ascertain their views on private property rights. We do not become involved in other political issues. We can all agree on working to preserve our industry.
    - ii. Congress has extended National Flood Insurance Program to September. We continue to lobby for changes to the National Flood Program.
    - iii. Often, we are accused of being self-interested with regards to our lobbying efforts. We have been lobbying since the end of 2017 to re-authorize and extension of the mortgage debt forgiveness act. It has been extended until the end of 2020. It is retroactive back to 2018. Doyle suggested that we should visit with our clients who may have had a short sale during the past few years to check with their accountant about filing an amended tax return.
10. New Business:
- i. NAR 8.0 is coming up in May.
11. \$100 Cash Drawing: Cassandra Richie was drawn but was not in attendance.
12. Adjourn: 1:10 pm