



MEMBERSHIP MEETING MINUTES
NABOR EVENT CENTER
January 6, 2022 | 12:00 noon

1. CALL TO ORDER

1. Meeting was called to order at 12:04 pm

2. INVOCATION AND PLEDGE OF ALLEGIANCE

1. Doyle Yates

3. PRESIDENT'S COMMENTS

1. Life Membership Presentations
 - i. Mike Henry, Recipient
2. Announce Scholarship Committee Meeting on January 17 at 10:00 a.m.
 - i. Announced later in the meeting.

4. MOTION TO APPROVE NOVEMBER 2021 MINUTES

1. Motion to approve November Minutes. Seconded. Motion passed.

5. INTRODUCTION OF NEW MEMBERS AND GUESTS

1. Ron Stinchcomb introduced new members and guests.

6. PROGRAM

1. Holli Woodward, 2022 Residential Real Estate Council National President, 2020 President of the Greater Tulsa Association of REALTORS®
 - i. Residential Real Estate Council Overview
 - ii. Certified Residential Specialist Designation
 - iii. Broker Solutions Program
 - iv. 7 Certifications Available
 - v. Sell-A-Bration Annual Conference - March

7. COMMITTEE REPORTS

1. SOAR | Donna Kilmer and Ashley Winslow
 - i. Split the Cash (Moved to #9 with cash drawing)
 - ii. Ashley spoke about Polar Plunge - She is part of the Special Olympics Athlete Leadership Program
 - iii. NABOR Goal is \$55,000 for 2021-2022
 1. Raised \$8,428.43 so far

2. NAR/ARPAC | Ronald Stinchcomb
 - i. Ron represents us at NAR - available to voice our concerns as members
 - ii. NAR is asking for flip restrictions to be relaxed to help with inventory shortage
 - iii. Still working on 1031 Exchanges and Flood Insurance
 - iv. ARPAC 2021
 1. NABOR qualified for all of the local board awards for our investments
 2. Recognized Don McNaughton as 2021 Chair, 2021 Committee and 2021 Investors
 3. 2022 will be an election year, candidate interviews will be conducted
 3. Professional Development | Don McNaughton
 - i. Michael Maher coming Friday, January 7, \$40
 - ii. Ninja Selling coming March 4, \$75
 - iii. CE in February and May with Eric Hutchinson
 - iv. CE in October and December with Marcella Hagan
 4. Awards Celebration | Alicia Demarest
 - i. April 9, 6:30-9:30 @ Crystal Bridges
 1. "The Art of Real Estate: A Celebration of Exceptional Performance as a REALTOR®"
 - a. Awards, Live Music, Cocktails, Hors d'oeuvres, Art Auction, Gallery Viewing
 5. Holiday Banquet | Barbara Powers (No Holiday Banquet Report)
 6. YPN | Carly Garland
 - i. First Meeting will be 1/17
 - ii. First Event will be a Lunch & Learn with Edward Jones on 1/14 @ 11:30
 1. Event is on the "Welcome to the NABORhood" Facebook Page
8. **NEW BUSINESS**
Split the Cash was drawn. Winner: Jackie Arledge. Donated back to Special Olympics.
 9. **\$500 CASH DRAWING**
 1. Winner drawn by Holli Woodward
 - i. Winner: Mark Watkins
 10. **ADJOURN**
 1. Meeting Adjourned at 1:07 pm